

Date: 16<sup>th</sup> August 2018

**INVITES EXPRESSION OF INTEREST (EOI) FOR SELECTION OF CONSULTANT TO PROVIDE ERP SOLUTION FOR RUNNING ITS HOTELS AND GUEST HOUSES ALONG WITH REVENUE MANAGEMENT**

<b><u>Sl. No.</u></b>	<b><u>Queries / Suggestions from Prospective Bidders</u></b>	<b><u>Response (Addendum / Corrigendum)</u></b>
1	<p>Relaxation for qualifying period of existence by a Bidder / Lead member under <u>Clause 5 (A) (iv)</u>:</p> <p>“The Bidder and in case of a JV / Consortium at least one partner / member must have been in existence for minimum five years and other partners / members for minimum of 3 years as on the last date for submission of EOI”.</p>	<p><u>To be read as:</u></p> <p>“The Bidder and in case of a JV / Consortium all partners / members must have been in existence for minimum of 3 (three) years as on the last date for submission of EOI”.</p>
2	<p>Relaxation for qualifying Contracts under <u>Clause 5 (A) (v)</u>:</p> <p>“The Bidder and in case of JV / Consortium <b>collectively</b> should have executed or under execution (for minimum 6 (six) months of operation in case of under execution) minimum of three Contracts for <b>web based hotel and revenue management</b> for worth not less than of Rs. 50 lakhs since 1.08.2013”.</p>	<p><u>To be read as:</u></p> <p>“The Bidder and in case of JV / Consortium <b>collectively</b> should have executed or under execution (for minimum 6 (six) months of operation in case of under execution) minimum of three Contracts for <b>web based hotel and / or revenue management</b> for worth not less than of Rs. 5 lakhs since 1.08.2013”.</p>
3	<p>Clause 5 (B) (iv) &amp; (v) Evaluation Criteria:</p> <p>“Contracts executed or under execution*** since 1.08.2013 worth not less than Rs. 50 lakhs each contract...”</p>	<p><u>To be read as:</u></p> <p>“Contracts executed or under execution*** since 1.08.2013 worth not less than Rs. 5 lakhs each contract...”</p>
4	<p>Exemption of EMD as per guidelines of Finance Ministry, Govt. of India.</p>	<p>As per Uttarakhand Procurement Rules, 2017 EMD is stipulated. Further, the guidelines do not prohibit EMD for Consultancy services.</p>
5	<p>Exemption of EMD for Public Sector Undertaking</p>	<p>No such provision under Uttarakhand Procurement Rules, 2017</p>
6	<p>Request for information like expected time of delivery, properties to be available for everyone on OTA's, monthly keyword bidding for Google SEO, writing of content for Website, etc.,</p>	<p>Present information provided is sufficient for preparation of EOI. Requested information and other details will be given in RFP.</p>

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7	Evaluation criteria (page No. 3 & 4, point No. iv and v) Same clause is mentioned at Point IV and V, kindly clarify / revise/ remove the other clause.	Not true. Provisions are different and self-explanatory. Hence, no change.
8	Evaluation criteria (page No. 3 & 4, point No. II ) Request for consideration of number of hotels instead of Clients	Due regard is given to all parameters viz., Clientele, Hotels and Rooms besides Financial and past experience Hence, no change.
9	Shortlisting process	Shortlisting will be done on the basis of Evaluation criteria only and all EOIs obtaining minimum Qualifying mark shall be shortlisted for issuing RFP.
10	Date for submission of EOI	Extended till 5 <sup>th</sup> September 2018